

## Legend

| Retail <br> price | Vendor <br> discount | Unit | Print |
| :--- | :--- | :--- | :--- |
| The amount your book sells <br> for online. | The amount the printer (i.e., <br> Amazon or IngramSpark) <br> charges to sell your book. | The number of books sold in the <br> reporting period. | The amount the Vendor <br> charges to print each book. |
| The Author and Publisher <br> determines this amount. | This is a predetermined, non- <br> negotiable rate set by the <br> Vendor.* | Customer driven and inspired by <br> Author/Publisher marketing <br> strategies. | Determined by the Vendor <br> and based on size, pages, <br> color and binding type. |
| Note: Adjusting this amount <br> up or down will impact your <br> final royalty payment. | Note: In some instances, <br> Authors and Publishers can <br> choose between $55 \%$ and as <br> low as $30 \%$. | Note: The final sale date is <br> based on when the payment was <br> received and not when the order | Note: Once the book is <br> published, this amount will <br> never change. |

## Formula

## PAPERBACK

25.00 Retail Price
$-10.0060 \%$ Vendor Discount
-------
$=15.00$
X 3 Units Sold
------
$=45.00$
-14.43 Print Cost(4.81 per unit)
------
30.57 Royalty Earnings

## HARDBACK

```
30.00 Retail Price
- 9.00 30% Vendor Discount
-------
=21.00
X 5 Units Sold
------
=105.00
- 56.40 Print Cost (11.28 per unit)
------
= 48.60 Royalty Earnings
```


## Your Story Matters!

Butterfly Typeface Publishing
PO Box 56193
Little Rock AR 72215
www.butterflytypeface.com
Iris M. Williams
Independent Publisher

utterflytypeface.com

